


# On the social networking of commercial vehicles

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# On the social networking of commercial vehicles<sup>☆,☆☆</sup>

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## Abstract

In this paper we link the domain of supply chain management with transport planning through social network analysis, using the direct trip of a commercial vehicle between two consecutive facilities in its activity chain as a proxy for a business relation between the two facilities. The paper details the use of density-based clustering to extract facilities from vehicle activity chains; extracting the social network among the facilities; and performing analyses to identify and locate key players. The proposed methodologies are illustrated with a case study containing more than 25 000 commercial vehicles in Gauteng, the economic heart of South Africa.

*Key words:* Social network analysis, Clustering, Transport planning, Freight

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## 1. Introduction

On the one side there is a supply chain management body of knowledge concerned with the management of a network of interconnected businesses providing products and services to one another and to end customers. We do not see the abstract supply chains in our daily lives, yet its manifestation is multitude: we experience it through services rendered; products being available at our local food courts; and the seemingly obstructive heavy vehicles during our daily commute. On the other side, the body of transport planning deals with the design, operation and evaluation of transport infrastructure. While supply chain researchers and practitioners are dealing with the challenge of “*how can we as a firms better compete?*”, the transport planners are trying to answer an aggregate question: “*how can we provide better supporting infrastructure so firms and individuals can participate in the economy?*” amidst the uncertainty caused by the various competing objectives of the firms and other road users. Our objective in this paper is to link these two domains using social network analysis.

To account for commercial vehicles in transport planning models, passenger and private vehicle models are often just inflated by some fraction to reflect commercial traffic as background noise. In a recent special issue on the behavioural insights into the modelling of freight transportation, Hensher and Figliozzi (2007) acknowledge that freight models and related public policy tools have lagged behind logistics and technological advances. Extending modelling ideas from passenger transportation to address freight is called in serious question.

Although commercial vehicles account for a small proportion of all the road users, each vehicle contributes disproportionately to traffic congestion and emissions. Commercial vehicle movement, however, can be considered as the manifestation of complex inter-dependent relationships between enterprises: the delivery of goods across geographically dispersed locations and the provision of services is the result of supply meeting demand for commodities and services. Borgatti and Li (2009) make a strong case to analyse and express the complex supply chain structures of firms as social networks. Following such a path in literature often highlights knowledge exchange as the focus of social networks amongst firms. Establishing clear networks of knowledge exchange is arguably leading to innovation systems, clusters, etc. Rightfully so, as Giuliani et al. (2005) report on a large number of case studies showing how enterprises improved global competitiveness through clustering together.

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Our interest in this paper is to consider a social network analysis perspective on transport planning, and more specifically related to commercial vehicle movement and its effect on congestion. We argue that the discrete interactions between facilities, i.e. the commercial vehicle trips, is a good proxy for the relationship between the facilities. More frequent trips made between facilities suggest that the operations of the two facilities are more aligned; dependent on one another; and hence other interactions in the form of personal contacts, documentation and information flow may arise. Previously, Joubert and Axhausen (2010) extracted vehicle activities and activity chains from raw geographic positioning system (GPS) data. In this paper, we further our understanding of commercial vehicle movement, and analyse their activity chains in more detail.

The paper makes three valuable and novel contributions. Firstly, we present and demonstrate a methodology to extract commercial vehicle facilities using a density-based clustering algorithm, and evaluate the clustering results. Secondly, we show how to extract a large-scale social network from vehicle activity chains. And thirdly, we demonstrate our methodologies to build a social network for facilities for the province of Gauteng in South Africa, and conduct a number of interesting and useful analysis on the network.

Contrary to the findings of Hesse and Rodrigue (2004) we show that many key facilities, attracting and generating large numbers of activities, are not on the periphery of the urban areas, but very centrally located. To address the issue, our application of social network analysis proves a useful tool to transport planners and policy makers to identify key players, their associated industries, and facilities. Involving and targeting key players may provide opportunities for rapid policy implementation and technology deployment.

The paper is structured as follows. In the next section we tie our work to the existing bodies of knowledge and provide a link between supply chain management, social network analysis and transport planning. Section 3 describes how we extracted facility locations from commercial vehicle movement. We show in Section 4 how we extracted the social network among facilities, and give results of our network analysis. The paper is concluded in Section 5 with final remarks and comments on future extensions.

## 2. Related work

The metaphor of companies forming relational *chains* is at the heart of supply chain management (SCM). The field of SCM is well-established and lies at the intersection of many disciplines: from the more quantitative procurement, operations research and logistics, to the more qualitative marketing and operations management. Firms invest millions to develop their supply chains—upstream suppliers, their own enterprises, and downstream customers—all in an effort to improve their own performance. Often the return on investment of a chain’s development is difficult to quantify or appreciate. Autry and Griffis (2008) introduce supply chain capital to value firm-to-firm strategic relationships that were formed and nurtured with suppliers and customers so that the firm could get a manageable handle on its business.

In the majority of literature a single focal firm is identified as the subject of study. The supply chain is then expressed, modelled and valued from the focal firm’s perspective. The supply chain is very often only described and treated at functional and organisational-level. The different facilities of each member of the supply chain are only addressed in a subfield of SCM often referred to as network design.

Making different firms in the same supply chain the focal company will result in quite different views of the same chain. Integrating these different, often linear, views would typically yield a complex network of interdependencies difficult to usefully analyse using only the available SCM body of knowledge. Since different focal firms’ objectives are often competing, attempting to improve their positions in the supply chain will require some trade-off so that a pareto-optimal solution is achieved. Authors such as Lazzarini et al. (2001) started to combine SCM with network theory, integrating the horizontal ties between firms at one level, say suppliers, with vertical ties between firms of different levels. Network theory is concerned with providing tools to map and analyse various types of relationships between entities, and thus proves useful to map the interdependencies among firms.

One can consider the relationships between supply chain partners as a form of *social interactions*, be it arms-length agreements or more formal contractual relationships. To highlight the suitability of linking the supply chain concept with social network analysis, Borgatti and Li (2009) review the development of social network theory and provide a concise introduction to key concepts and perspectives in social network analysis. Different types of ties (interactions) between firms are identified, such as continuous similarities between firms (located close to one another); social relations (one company being a subsidiary of another); discrete interactions (inter-company meetings); or discrete flows (deliveries). Ties may exist between the firms as entities, or between individuals associated with each firm. The concept of *multiplexity*

acknowledges that ties of different types may exist simultaneously. The flow of goods between firms, or more specifically between the different facilities of a firm, or facilities of different firms is an obvious result of conducting business.

We can see neither supply chains nor social networks. Yet in every day life these abstract concepts manifest itself in the form of people travelling to meet one another (social interactions), or commercial vehicles carrying shipments from one firm to another. And all road users share the same network infrastructure. As supply chains evolve into increasingly complex structures, smaller consignments delivered more frequently contribute to the increasing congestion. The link between transport planning and social network analysis is in its early stages. The interest is often to analyse and study the truly *social* network of people to explain and account for their leisure travel (Hackney and Marchal, 2009; Kowald et al., 2009). There is an opportunity to extend the emerging knowledge of social networks in transport planning to the social (business) interaction of firms, and how those interactions manifest itself in the movement of commercial vehicles.

Although contributions such as Hensher (2007) and the special issue edited by Hensher and Figliozzi (2007) start to acknowledge the behavioural insights in freight transport modelling, Liedtke (2009) is the first, to our knowledge, to develop a model predicting and simulating actual truck movement resulting from inter-organisational relationships. This is a valuable step towards understanding and expressing the tangible result of supply chain interactions: vehicle movement.

Joubert and Axhausen (2010) use GPS data to identify and analyse the activities performed by commercial vehicles. The extensive study tracked more than 30 000 vehicles over six months, resulting in excess of 10-million vehicle activities. The purpose of the study was to study the activity and activity chain characteristics of commercial vehicles in South Africa, yielding temporal and spatial results at a disaggregate level. The study only considered the vehicles itself, with no regard for the facilities at which the activities took place.

### 3. Locating facilities

Since GPS logs contain a lot of noise as a result of the accuracy of positioning, true facility location is difficult to infer from GPS logs of vehicles. To make sense of the large volume of activity data produced by Joubert and Axhausen (2010), we used clustering to help automate the process of identifying and extracting locations where high concentrations of activities exist. If clustered correctly, we would be able to use the cluster centroid as a good approximation to answer the question: *At which facility did the vehicle perform its activity?*

The reader is referred to Jain et al. (1999) for a review of data clustering, and also to Zhou et al. (2004) for a concise discussion and comparison of different clustering approaches. In the remainder of this section *points* refer to vehicle activities in the data set.

#### 3.1. Commercial activity clustering

Of the four clustering classifications proposed and reviewed by Halkidi et al. (2001), namely partitional, hierarchical, density-based and grid-based clustering, our choice fell on the benefits provided by a density-based approach.

Density-based algorithms regard clusters as regions with high concentration of points, in our context vehicle activities, separated by low-density regions. The first benefit is being able to identify clusters of arbitrary shape. This is especially useful for large freight-handling areas where facilities may have awkward U and H-shaped layouts to accommodate loading bays for vehicles. The second benefit is that irregular points, noise and outliers are less likely to participate in the final result and be considered part of any cluster. Since some locations may only be visited very infrequently and will be of little interest. For example, a household that is visited by a delivery vehicle only once every six months with a mail delivery from *Amazon* is not likely to be considered an interesting facility from a commercial vehicle movement point of view. A third benefit is that although the density-based clustering approach require algorithmic parameters, they can be identified and set once, and are less likely to require adjustment by the user for every clustering instance. Lastly, the *DJ-Cluster* implementation of Zhou et al. (2004), which we follow, will always produce the same clustering result given the same data—an attribute we refer to as a deterministic result.

Following the *DJ-Cluster* approach, we calculated the neighbourhood of each point  $p$  as all the points within a distance parameter  $\varepsilon$  set by the user. A neighbourhood must consist of at least  $p_{\min}$  points to be considered a valid neighbourhood of  $p$ , denoted by  $\mathbf{N}$ . If no neighbourhood  $\mathbf{N}$  exist,  $p$  is discarded and considered to be *noise*. Otherwise, either  $p$  and its neighbours, denoted by  $p \cup \mathbf{N}$ , are considered a new



cluster  $c \in \mathbf{C}^*$  if none of the points in  $\mathbf{N}$  are associated with an existing cluster, i.e.  $\mathbf{N} \cap \mathbf{C}^* = \{\cdot\}$ ; or  $p$  and  $\mathbf{N}$ , and all clusters associated with  $\mathbf{N}$ , are merged into a new cluster  $c' = p \cup \mathbf{N} \in \mathbf{C}^* \mid \bigcap_{c \in \mathbf{C}^*} c = \{\cdot\}$ .

### 3.2. Cluster evaluation

Although the density-based clustering approach is deterministic, it remains sensitive to the choice of the search radius,  $\varepsilon$ , and the minimum number of points,  $p_{\min}$ . The combination of these two parameters determines the size and shape of the clusters, and thus the accuracy of identifying facilities. This section deals with determining appropriate values for both  $\varepsilon$  and  $p_{\min}$  to answer the question: *How do we determine when the clustering algorithm identified the correct facilities?*

We use *external criteria* to validate the results of our clustering approach as described by Theodoridis and Koutroumbas (2006): the results of the clustering algorithm is compared to a predefined clustering structure. Zhou et al. (2004) provide a concise overview:

*“To evaluate the performance of a retrieval engine, a corpus of documents is first selected. A corpus might consists of a large number of articles from the Wall Street Journal, for example. Then a set of queries is produced: the intention here is to model realistic information needs within a domain. So, for example, a representative query might be: What is the best way to ensure the safety of the U.S. beef supply? In the next step, domain experts determine which documents in the corpus are relevant to (or serve as answers for) each query. These documents serve as the baseline or “gold standard” for evaluating the results returned by any given search engine. Two major metrics are traditionally used, precision and recall. Precision measures the proportion of results returned by a search engine for a query that were in the “gold standard”. Recall measures the proportion of documents in the “gold standard” for a query that were returned by a search engine.”*

To establish a baseline, we generated ten validation areas, each with a radius of 1 km around a centroid that was selected randomly from the kernel density estimate of all vehicle activities as shown later in Figure 4a. Our area selection ensured that we would validate in areas where commercial activity would typically be high. Our choice of the number of validation areas, and the size of each area, although arbitrary, provided a set of areas with diverse activity densities and land uses.

For each area we superpolated the vehicle activities on an aerial map of that area, and applied our judgement on which points should be clustered together to match the underlying land use. An example of one of the ten areas are shown in Figure 1. In Figure 1a we show the activity points, as well as polygons representing our baseline of identified *clusters*. We note here that, due to the size and layout of large facilities such as shopping centres and distribution facilities with say H-shaped layouts, a number of independent clusters may make up a single facility. This has implications for later analysis.

The baseline for each area  $v$  is the number,  $n_v$ , and location of identified clusters. We denote the set of identified cluster, i.e. baseline clusters, in area  $v$  by  $\mathbf{B}_v$ . For each parameter combination  $\gamma = \{\varepsilon, p_{\min}\}$  we execute the density-based clustering and compare the resulting clusters, denoted by  $\mathbf{R}_v$ , against the baseline clusters  $\mathbf{B}_v$ . Figure 1b shows one example of the resulting clusters (as spidergraphs) on top of the baseline clusters. A validation score,  $s_\gamma^v$ , made up of four penalty components, is then calculated.

1. Each baseline cluster  $b \in \mathbf{B}_v$  not covered by any cluster  $r \in \mathbf{R}_v$ , i.e.  $b \cap \mathbf{R}_v = \{\cdot\}$ , is penalised as a *missed* cluster. In Figure 1b there are two such instances.
2. Conversely, a *fabricated* cluster  $r \in \mathbf{R}_v$  is one that is not associated with any  $b \in \mathbf{B}_v$ , i.e.  $r \cap \mathbf{B}_v = \{\cdot\}$ . Each fabricated point is penalised. This often occurs if  $p_{\min}$  is set too low. In Figure 1b there is one instance, albeit on the periphery of the validation area.
3. If multiple clusters, say  $r_1, r_2, \dots, r_m \in \mathbf{R}_v$ , were identified in a single baseline cluster  $b \in \mathbf{B}_v$ , we say that  $b$  has been *split*. Since only one of the  $m$  clusters would have been ideal,  $m - 1$  split penalty points are incurred. In Figure 1b there is only one such instance: a single baseline cluster covers  $m = 2$  resulting clusters, and a split penalty of  $m - 1 = 1$  is incurred.
4. If multiple baseline clusters, say  $b_1, b_2, \dots, b_n \in \mathbf{B}_v$  were covered by a single resulting cluster  $r \in \mathbf{R}_v$ , the baseline clusters are said to be *merged*. As for split clusters, a one-to-one match is sought, and a penalty of  $n - 1$  is incurred for each instance. In Figure 1b there are three instances, each merging two baseline clusters, so a penalty of  $1+1+1=3$  is incurred.

The example in Figure 1b results in a total verification score of  $s_\gamma^v = 2 + 1 + 3 + 1 = 7$ . In an attempt to find the configuration with the *lowest* validation score, denoted  $\gamma^*$ , we identified four possible metrics to calculate (across all ten areas) for each combination  $\gamma$ :

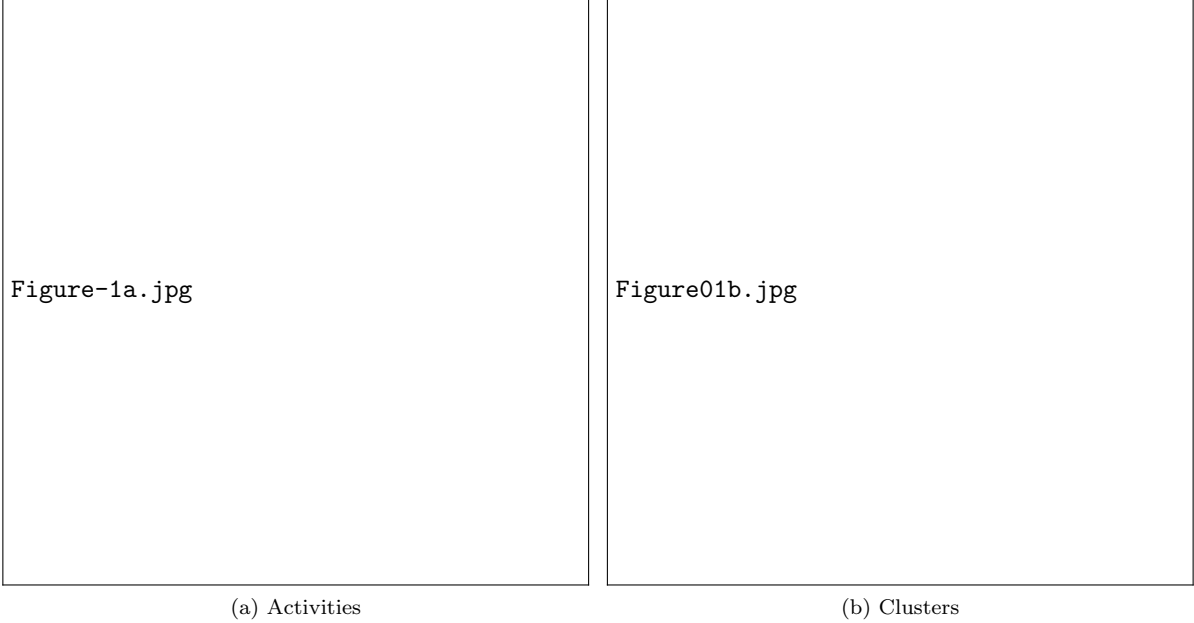


Figure 1: To evaluate the clustering of activities into facilities, (a) shows the clustering baseline identified through expert judgement; while (b) shows an example of the clustering results and how the result is scored based on the baseline identified in (a). Source: *GoogleEarth* at location  $25^{\circ}44'57.40''\text{S}$ ,  $28^{\circ}09'00.80''\text{E}$ , accessed on 10 December 2009.

1. average of the sum of scores, expressed as  $\frac{1}{10} \sum_{v=1}^{10} s_{\gamma}^v$ ;
2. average weighted sum of scores, expressed as  $\frac{1}{10} \sum_{v=1}^{10} \frac{s_{\gamma}^v}{n_v}$ ;
3. worst score, expressed as  $\max_{v=\{1,\dots,10\}} \{s_{\gamma}^v\}$ ; and
4. worst weighted score, expressed as  $\max_{v=\{1,\dots,10\}} \left\{ \frac{s_{\gamma}^v}{n_v} \right\}$ .

Validation was done for all the combinations of radii  $\varepsilon = \{10, 15, 20, 25, 30, 35, 40, 45\}$  and minimum number of points  $p_{\min} = \{5, 10, 15, 20, 25, 30\}$ . The results are visualised in Figure 2 with shades for each metric scaled between the worst (shaded black) and the best (shaded white) validation scores. The two extreme values are shown for each metric. The extreme values itself is of little importance. Of more importance is the configuration of  $\varepsilon$  and  $p_{\min}$  that yields the lower extreme value, shaded white. Although all metrics produce very similar result, we argue that using the maximum weighted score metric (Figure 2d) will yield robust clustering results that are best suited across a geographic area with diverse land uses, even more diverse than what we may have sampled.

In the remainder of the paper, we used the search radius  $\varepsilon = 35m$  and the minimum of  $p_{\min} = 15$  points suggested by Figure 2d in clustering the vehicle activities. Instead of considering clusters strictly within the province of Gauteng, we extended the study area (due to computational reasons) to be the bounding box of the province: the tightest rectangle that can be fitted around the extent of the province. A total of 43 477 facilities were identified in the study area.

#### 4. Social network analysis

To establish a social network among the facilities, we considered the detailed activity chains from the vehicles conducting the activities. As an illustration, consider the four activity chains in Figure 3a. From Joubert and Axhausen (2010) we recall that major activities are those lasting in excess of five hours, representing depot locations where activity chains start and end. Although the example given in Figure 3a shows each chain starting and ending at the same major location, this need not be the case. Minor activities last less than five hours, and make up the various links in the activity chains.

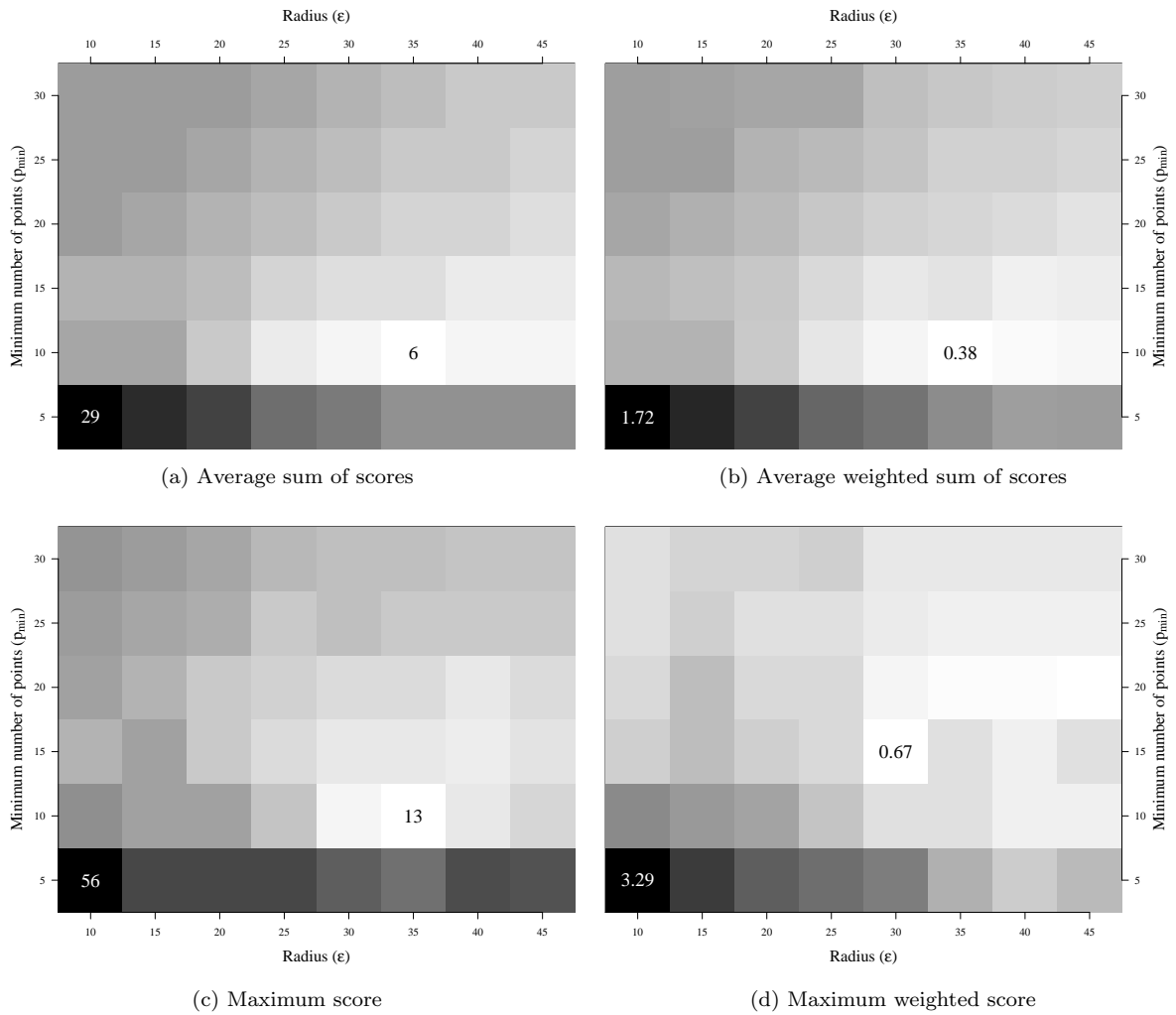


Figure 2: Results from the cluster validation using four different metrics.

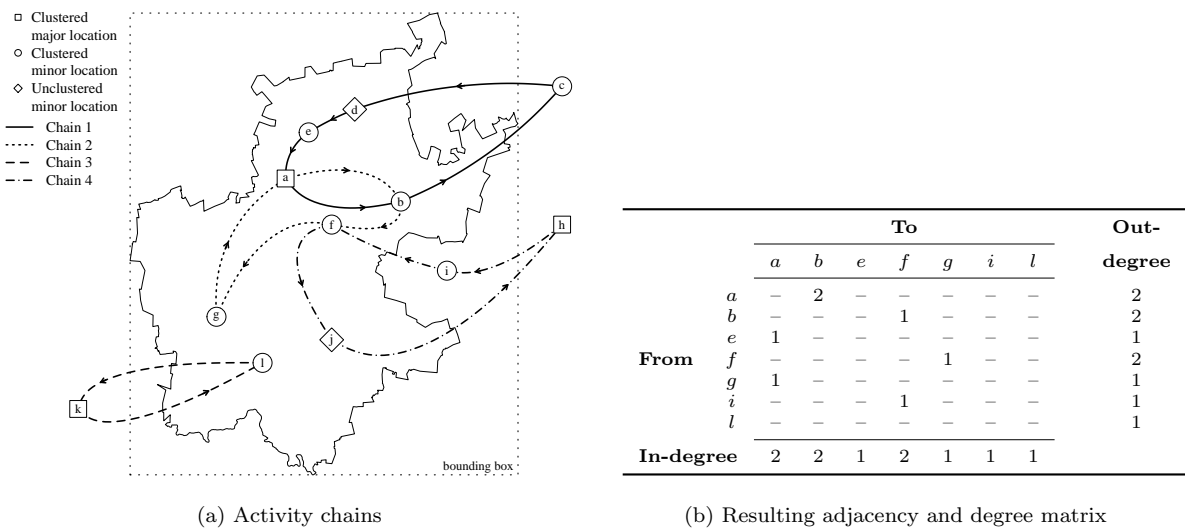


Figure 3: Example illustrating the process of extracting a social network from commercial vehicle activity chains.

Of the twelve activity locations illustrated in the example, only nine were within the study area, of which seven were identified as facilities by the clustering algorithm. To create a social network among the seven facilities  $a, b, e, f, g, i$  and  $l$ , we consider the four vehicle chains.

We were interested in the number of interactions between locations. An interaction between facilities, for example  $a$  and  $b$ , is defined in this paper as a direct trip made by a vehicle from  $a$  to  $b$ . The first chain,  $a \rightarrow b \rightarrow c \rightarrow d \rightarrow e \rightarrow a$  starts at facility  $a$  and proceeds to facility  $b$ . The interaction originates at  $a$ , and so we increase the *out-degree* of  $a$  by one to keep track of the number of times a facility is the origin of an interaction. We also increase the *in-degree* of  $b$  by one as the interaction terminates at  $b$ , keeping track of how many times each node is the destination of an interaction. Both  $a$  and  $b$  are within the study area; no network exists; so we establish a directed social tie (dyad) between  $a$  and  $b$  and assign it a weight of one.

For the next link in the activity chain,  $b \rightarrow c$ , we increase the out-order of  $b$ . Since  $c$  is not within the study area, its in-order is of no interest to us, and no social tie is established. Link  $c \rightarrow d$  originates from outside the study area, so  $c$ 's out-degree is of no interest. Since  $d$  has not been identified as a facility, it is considered non-interesting and we don't keep track of its in-degree, or create a social tie between the two non-interesting facilities. Link  $d \rightarrow e$  originates at a non-interesting location, so  $d$ 's out-degree is of no interest, but the interaction terminates at facility  $e$ , so we increase the in-degree of  $e$  by one, and no social tie between  $d$  and  $e$  is created. Link  $e \rightarrow a$  is again between two interesting facilities, so we increase both the out-degree of  $e$  and the in-degree of  $a$  with one, and create a social tie from  $e$  to  $a$ .

The second chain,  $a \rightarrow b \rightarrow f \rightarrow g \rightarrow a$ , starts with a link from  $a$  to  $b$ , both facilities of interest, and we increase the out-degree of  $a$  and the in-degree of  $b$  by one. The social tie from  $a$  to  $b$  already exists, so we increase its weight by one. We continue with links  $b \rightarrow f$ ,  $f \rightarrow g$  and  $g \rightarrow a$ , increasing the out-degree of the origin and the in-degree of the destination by one in each case, and creating a directed social tie with weight one between each pair.

The third chain,  $k \rightarrow l \rightarrow k$ , only sees in the in-degree and the out-degree of facility  $l$  increased by one, but no social ties are created. The fourth chain's first link,  $h \rightarrow i$ , will see facility  $i$ 's in-degree be increased by one. Although the facility is not strictly within the province, it is of interest since it is within the study area. Next, the out-degree of  $i$  and the in-degree of  $f$  will be increased by one, and we will create a social tie from  $i$  to  $f$ . Since the next link,  $f \rightarrow j$ , originates at an interesting facility,  $f$ 's out-degree will be increased, but no social tie will be created. Also,  $j$ 's in-degree is of no interest. The link  $j \rightarrow h$  is also between non-interesting locations, so we discard the link.

The adjacency matrix and the associated in- and out-degree values of the resulting social network for this illustration is given in Figure 3b. Of the possible  $7^2 = 49$  social ties that may exist, only six entries exist, resulting in a density of  $6/49 \approx 12.24\%$ . Usually the degree of a facility is defined as the number of ties that the actor has with other actors *in the network*. The commercial vehicles we tracked perform activities across areas that exceed the study area, yet we were only interested in extracting the social network as it exists within the study area. Hence we report, for example, a degree of 2 for facility  $l$  (sum of reported in- and out-degree) although the adjacency matrix reveals an order of 0 (sum of the number of row and column entries for  $l$ ). This is valuable for later analysis.

The complete vehicle data set from which activities were extracted contained 31 053 vehicles, representing approximately 1.5% of the national heavy and light delivery vehicle population. Of these vehicles, the complete social network for Gauteng was established using the vehicle chains from 25 431 vehicles that travelled through, or conducted at least one activity within the study area. The social network contained 43 477 facilities and 1 313 502 ties between facilities, resulting in a density of 0.06949%.

The highest weight of any social tie was 8 468, an average of 54.28 direct trips per day over the 6-month period (6 working days per week assumed). The 99<sup>th</sup>, 99.5<sup>th</sup>, 99.9<sup>th</sup>, 99.95<sup>th</sup> and 99.99<sup>th</sup> weight percentiles are 29, 47, 128, 203 and 533, respectively.

#### 4.1. Identifying key facilities

The notion of *centrality* is a key concept in social network analysis, and relates to the relative importance of a facility due to its structural position in the network as a whole. Of interest to us is identifying *who* and *where* the central and/or important players in the network are. To identify the central actors in a network is useful since disseminating information such as policy or new technology, for example, will be best achieved when central actors are targeted. The conjecture in social network analysis is that the central node in a social network can disseminate information fastest throughout the network. Since the central actors may be very difficult to identify due to the multiobjective nature of what makes an actor *central*, a number of *centrality* measures have been proposed to identify central and key actors, the latter being those that are most likely to be closely linked to central actors.

Table 1: Network statistics.

	Mean	Mode	Std dev	Min	Percentile			Max
					25 <sup>th</sup>	50 <sup>th</sup>	75 <sup>th</sup>	
<b>Degree<sup>a</sup></b>	170.0	21	651.4	0	24	44	117	34487
<b>Degree<sup>b</sup></b>	60.4	16	128.4	0	15	26	54	5796
<b>Betweenness</b>	102477.5	0	969458.9	0	751	4281	24004	90492630
<b>Eigenvalue</b>	$1.89 \times 10^{-3}$	0	$4.41 \times 10^{-3}$	0	$1.90 \times 10^{-4}$	$6.10 \times 10^{-4}$	$1.76 \times 10^{-3}$	$1.51 \times 10^{-1}$

<sup>a</sup> Weighted by edge values.

<sup>b</sup> Not weighted.

A node's *betweenness centrality* indicates on how many shortest paths between other nodes the node occur. Borgatti and Li (2009) note that firms with high betweenness are structurally important to the economy itself, because if they disappear or become bottlenecks, they will affect more other firms than if they had lower betweenness. The health of these facilities are important for the health of the rest of the network.

The number of ties a node has within the network is referred to as its *degree centrality*. Well-connected nodes will score high on degree centrality, while nodes that are connected to well-connected nodes may score high on a property known as *eigenvalue centrality*. Whereas a node's degree centrality may be a proxy for the amount of information the node has, the eigenvalue centrality suggests that those that are connected to well-informed nodes may have access to more information than those nodes that are connected to an equal number, but less-informed nodes.

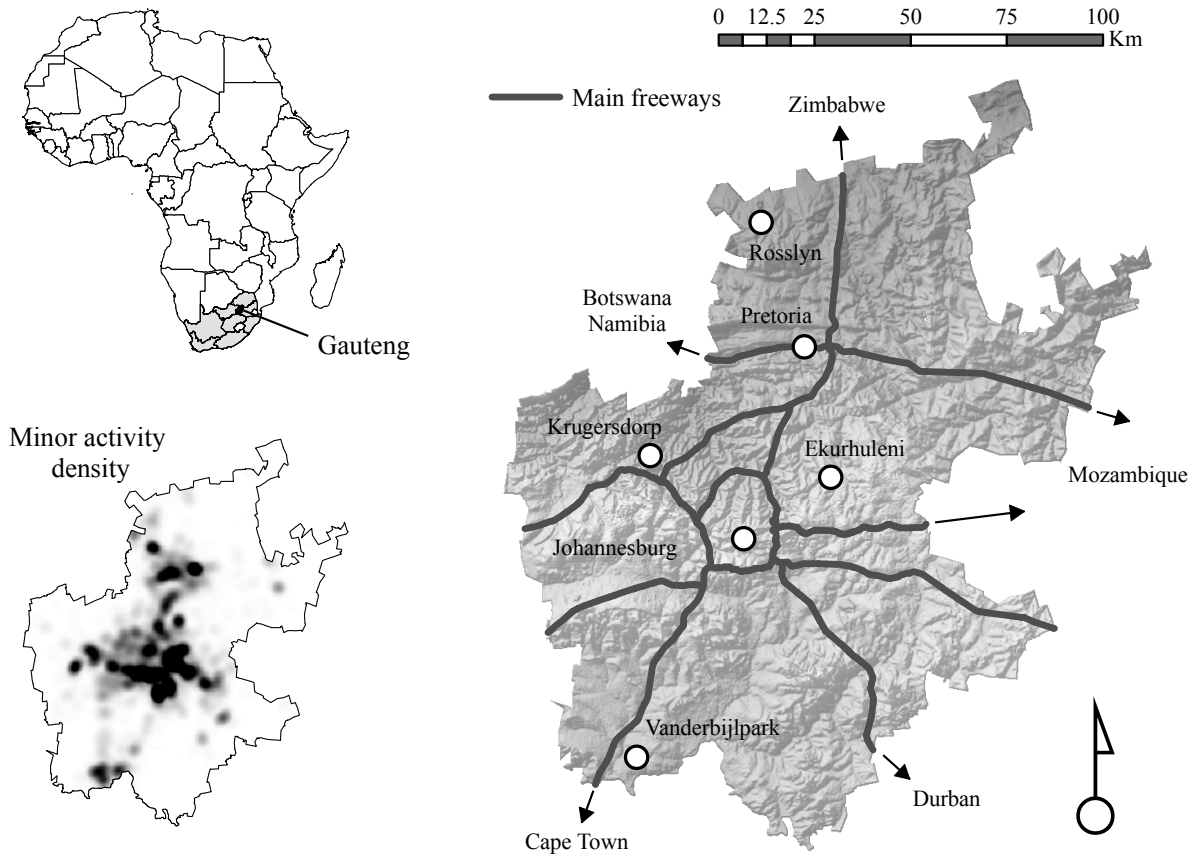
Since some readers may wish to compare our network with other complete social networks, our key network statistics are provided in Table 1 while Figure 4 provides the spatial distribution of the top 1000 ranked players in each of three centrality scores in subfigures (b) through (d). Figure 5 shows a graph with the approximated Zipf-law-functions fitted to the degree versus rank curves. Both the weighted and unweighted degree centrality is shown.

The eigenvalue centrality should be, in theory at least, an approximately linear function of the betweenness centrality. Any non-linear outliers will hence be facilities of interest. In Figure 6a we plotted the centrality scores with the transparency of each point representing the absolute size of the residual from the linear model fitted to the centrality scores of all 43 477 facilities. The more solid (darker) the point marker, the larger the absolute residual. The ten facilities with the highest absolute residuals are identified, and their geographic locations are shown in Figure 6b. With the exception of 143, 1364 and a lesser extent 8227, all facilities are rather centrally located and not on the periphery as might be expected. The majority of the facilities have close access to the main highways.

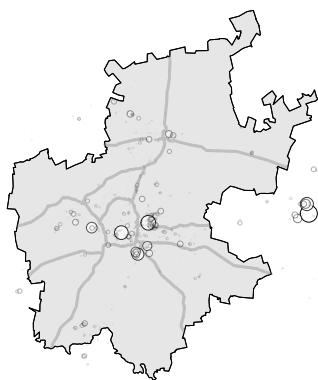
The eight nodes with higher betweenness than eigenvalue centrality can be considered *gatekeepers*: having the capability for widespread interaction with other (especially central) facilities (Graf and Krüger, 2009). Why is this important? Gatekeepers are more likely to be well-informed stakeholders in policy planning. Identifying these facilities allow planners to target them with specific policy interventions—if it has economic and competitiveness improvement as its objective—potentially increasing the penetration and speed of effect of such policy interventions in the industry. Of the seven identified gatekeepers, five were positively identified as depots and distribution centres of the same large brewery. We were unable to positively identify the other two.

Introducing new technology such as radio-frequency (RF) consignment tracking, for example, requires large capital investments in infrastructure, but also operational process changes. Targeting gatekeeping facilities as entry points for new technology may increase the penetration and acceptance of the technology since gatekeepers are critical to central actors in the industry.

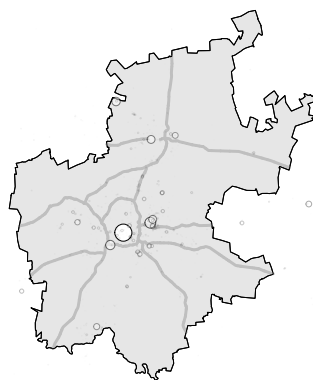
The two facilities with higher eigenvalue centrality than betweenness, 1364 and 2306, are regarded as having *unique* access to central actors. If the direct identification of central actors remain elusive, targeting these facilities will likely yield access to central actors otherwise not achievable. Facility 1364 was identified as a large refuelling station on one of the major highways, while 2306—located close to the Johannesburg International Airport—was identified as an international distribution centre of industrial electronic components. Again, gaining access to central actors in the network allows for deeper and more rapid penetration of intervention, be it policy or technology.



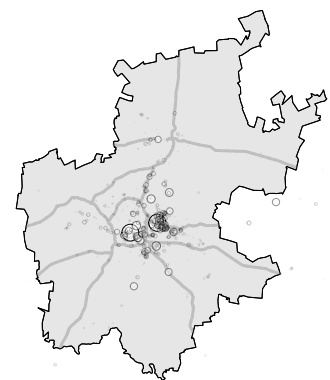
(a) Reference map (Adapted from Joubert and Axhausen (2010)).



(b) Weighted degree centrality



(c) Betweenness centrality



(d) Eigenvalue centrality

Figure 4: Spatial distribution of key players based on various centralisation scores. Size and transparency is related to the centrality score: the larger and more solid the marker, the higher the score.

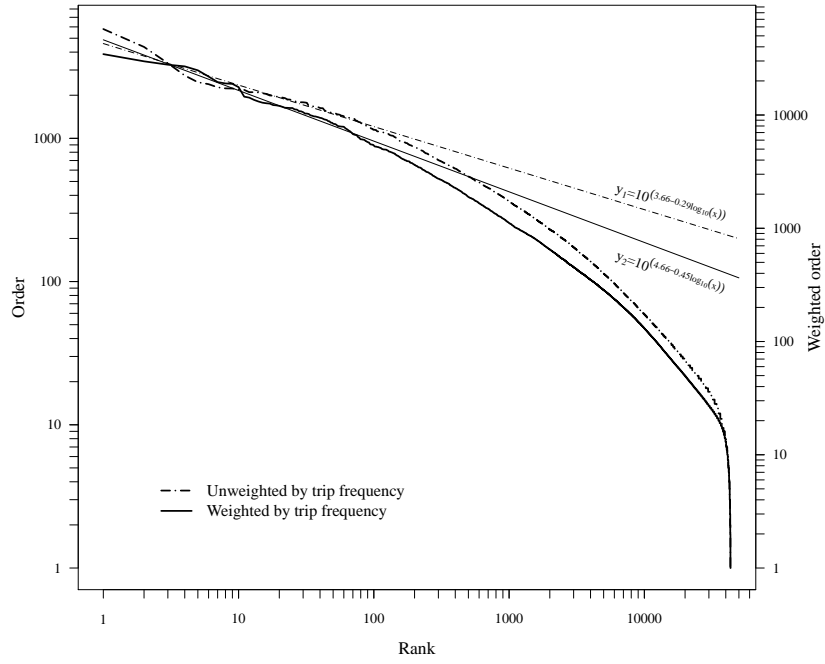


Figure 5: Zipf-law fitted to the degree versus rank function.

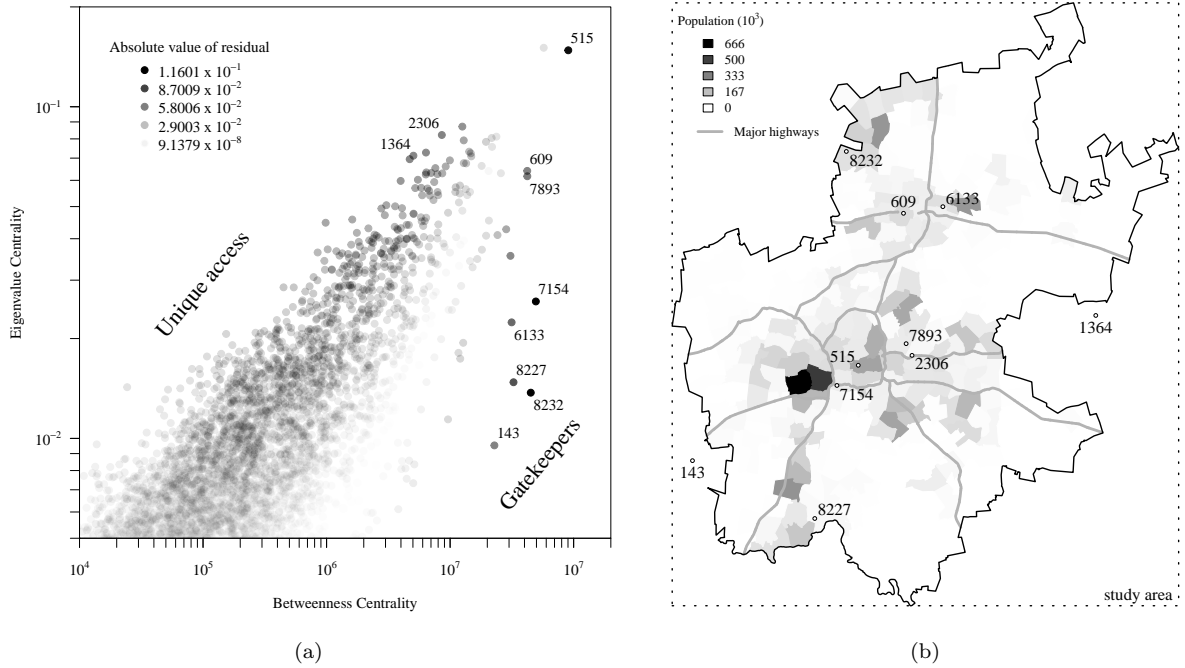


Figure 6: Identifying key facilities as those with largest linear residuals.

#### 4.2. Importers and exporters

The in-degree of a facility is usually calculated as the column sum of ties that exist in the adjacency matrix for the facility. Only arrivals from other facilities within the social network are thus considered. Similarly, the out-degree is calculated as the row sum of existing ties. However, earlier in this section we noted that we captured the in-degree of a facility as the total number of times that the facility was the destination of an interaction, whether the interaction originated from a facility within the network or from outside. Similarly, the out-degree is the number of times that the facility was the origin of an interaction, irrespective of whether the destination was within or outside the study area.

In the absence of any further information, we do not know which interaction of a vehicle with a facility is important: if it arrives at the facility with a delivery and leave empty, we might argue that the in-degree is actually worthy of our consideration. Or, if the vehicle arrived empty or partially laden to collect, and leave loaded, we might argue that the out-degree is of more importance. Unfortunately we do not have any additional information with regards to what the *purpose* of the interaction is. For each activity then, both the arrival and the departure are captured in the in- and out-degree values respectively, yielding them essentially equal.

An analytical opportunity arises when the two ways of defining in- and out-degrees are combined. For this purpose we will refer to both our in- and out-degree values, since they are the same, as  $d^*$ , and to the more classic approach as  $d_{in}$  and  $d_{out}$ , respectively. The difference,  $d^* - d_{in}$ , then indicates how many more external than internal interactions a facility had as destination. A high value indicates a facility that receives more vehicles from outside the study area. Similarly, a high value obtained for the difference  $d^* - d_{out}$  indicates a facility from where a large number of vehicles depart to destinations outside the study area.

For an economy with balanced imports and exports the two differences should be approximately linear. In Figure 7 we plot the two differences against one another, and indicate with the transparency of the markers again the absolute residuals from the fitted linear model. There is visibly more net exporters in

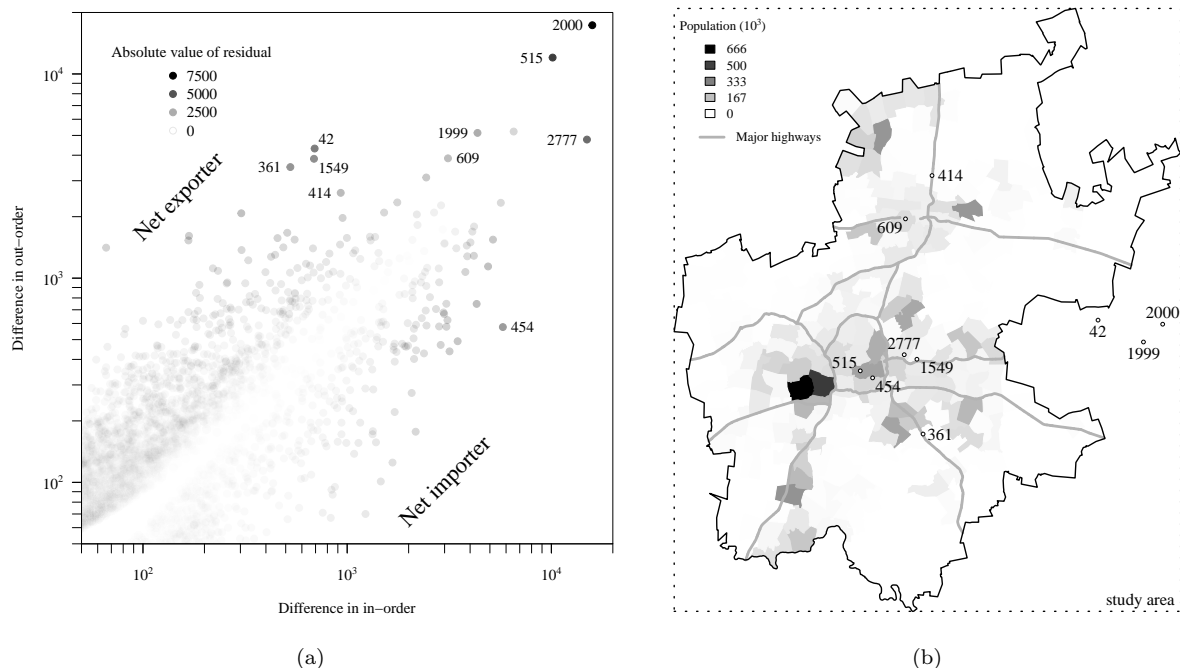


Figure 7: Identifying key net importers and exporters as those with largest linear residuals.

Gauteng than importers. As we have for the identification of key actors, we identify the top ten facilities in terms of the size of the absolute residuals. This analysis is useful in identifying the key importers and exporters in the province. From Figure 7a there does not seem to be a clear break between the lower left quadrant and the upper right quadrant to distinguish between internally focused, and externally focused facilities.

Expectedly, from Figure 7b we see that key importers and exporters are in close proximity to the main highways. Since facilities 42, 1999 and 2000 are outside the province we have little interest in



them. Four of the eight net exporters were fuelling stations. Facilities 42, 361 and 414 were all retailer refuelling stations located on major highways, while facility 1549 was identified as a wholesale diesel outlet close to the Johannesburg International Airport. It makes intuitive sense that many vehicles refuel before embarking on distant journeys elsewhere in the country. Unfortunately we were unable to positively identify facility 515 in the central business district of Johannesburg, or facility 2000. Of the two importers, facility 454 is a distribution centre of a large broiler operator: importing frozen poultry products from the Western Cape. The other, 2777, is located close to the international airport and is the distribution centre for industrial bearings and components.

With the exception of facilities 414 and 361, it is a concern that the majority of the key importers and exporters are not located closer to the periphery of the urban areas. Joubert and Axhausen (2010) note that the omnidirectional through-traffic makes Gauteng an obvious choice as a hub connecting the two main ports from the South-East (Durban) and South-West (Cape Town) with the northern neighbours. If the importing and exporting of goods remain, which are economically beneficial, the transport planning challenge is to ensure flow on the main freeways, especially in the urban centres.

Using commercial vehicle activities and the associated social network analysis approach is very useful to identify the key importing and exporting facilities. It allows transport planners and provincial and local governments to derive directed and specific policy measures. Our methodology can help identify key stakeholders to involve in designing, testing and implementing policy instruments such as concessionary real estate rates or construction and relocation subsidies that may ensure enhanced competitiveness for the facilities, and indirectly improve congestion in the urban centres if some of the key importers and exporters do decide to relocate more towards the urban periphery.

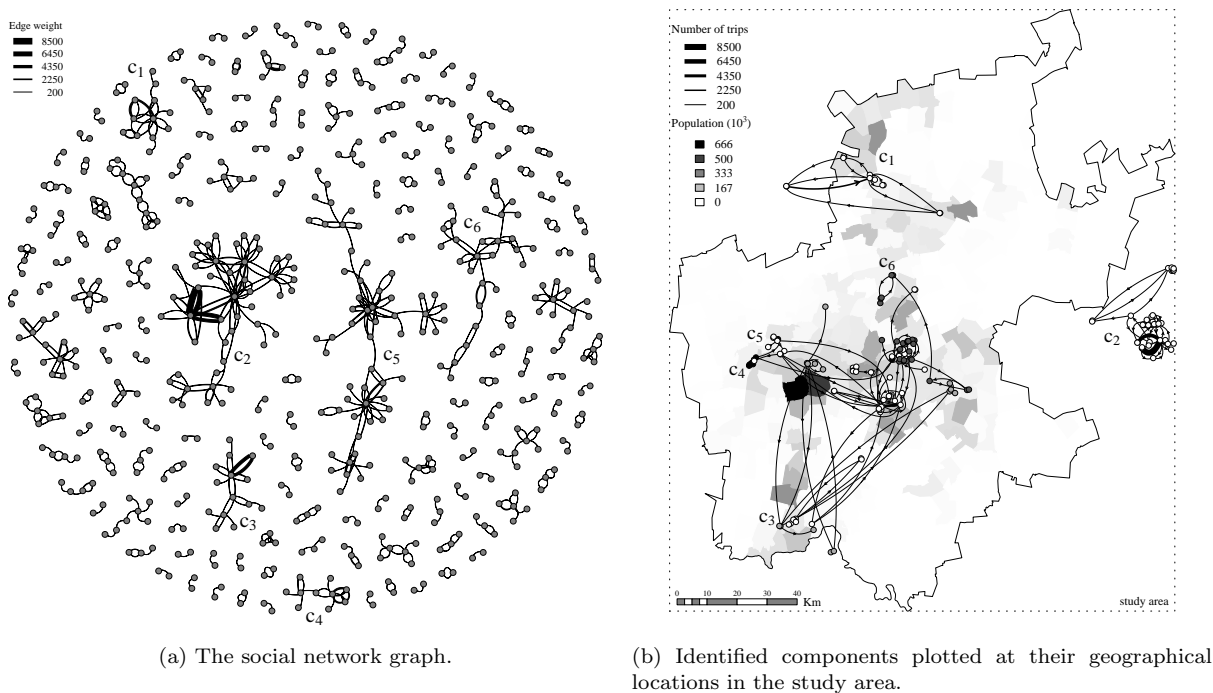
Since large refuelling stations seem to be the last port-of-call for many vehicles, they may be useful locations to consider the placement of weigh-in-motion facilities to police and enforce vehicle (especially heavy vehicle) axle overloading.

#### 4.3. Cohesive subgroups

We argue that it is beneficial for firms that facilities that are connected with weighty ties should be located close together, lowering logistic costs. If combined with shared services and accessible location choice, as is the case in supplier parks and industrial zones, other economic benefits may also arise. Further benefits related to knowledge diffusion and organisational growth has also been studied (Giuliani and Bell, 2005; Giuliani et al., 2005). We wanted to investigate whether firms with high volumes of inter-facility flows are indeed located in close proximity within Gauteng, and also where they are located. If facilities are dispersed, our analysis would be useful in identifying opportunities where firms can consider the benefits of relocating into industrial districts to reap economic benefits. Within such cohesive subgroups, or small economies, various opportunities for load consolidation may be identified, or empty legs of activity chains might be reduced.

To identify such small economies, we reduced the original network into weak components. A *weak component* is a subgraph in which all nodes (facilities) are connected with at least one tie, in either direction. To extract the weak components we removed all directed ties with weight less than 200 (approximately the 99.95<sup>th</sup> percentile); and removing all resulting isolates (unconnected facilities).

The resulting network components are illustrated in Figure 8. We've plotted the directed graphs of selected components from Figure 8a over the population densities in Figure 8b. At first glance of Figure 8a one notices the large proportion of components (65%) that only contains 2 facilities; and those containing 3 facilities (15%). Borgatti and Li (2009) suggest that such isolated components is often the result of effective links (business transactions) that drifted off to become independent. In the context of this paper one should be careful to infer too much from such a suggestion: Many of the two-node components are often two positions at the same, albeit very large, facility that could not be jointly identified during clustering. One may be tempted to ask: "*why not then change the clustering parameters?*" The answer may be given through an example: a large commercial facility like a shopping mall may be identified as two separate clusters, one at the receiving docks at the back of the facility, and the other in the parking area in front. These two facilities may represent the same complex, but are quite different in function. Similarly, a large distribution centre may have its receiving and despatch areas identified as different facilities by the clustering algorithm, but again it is arguable that the two areas should be considered separately based on the functions performed at each. If a vehicle then moves from one facility to another at the same business complex, it may in fact be doing so to perform a specific, yet different function than at the first. For this reason we do not want to merely change the clustering parameters to avoid these occurrences, or artificially merge them postmortem.



(a) The social network graph.

(b) Identified components plotted at their geographical locations in the study area.

Figure 8: Cohesive subgroups extracted from the original social network. Each component can be considered a *small economy* since the facilities have frequent direct interaction. Some components in (a) are selected based on the tie weights. The selected components are identified accordingly (b).

We tried to, in the absence of additional land use information, derive the likely business of each of the components using address searches and aerial photographs. We also report on the approximate number of vehicle kilometres (vkm) travelled in each component, using the number of trips and the Euclidean distance between the facilities. Component  $c_1$  contains 15 390 trips and accounts for 160 081 vkm (an average of 1026 vkm per day). As was the case with gatekeepers,  $c_1$  is dominated by the brewery's depots and distributions centres. Component  $c_2$  contains 69 666 trips and accounts for 314 286 vkm (2015 vkm per day); is located outside of the province; and is related to coal-mining, linking collieries with processing facilities. Component  $c_3$  contains 15 614 trips, accounts for 166 074 vkm (1065 vkm per day) and is construction-related, linking various cement factories and depots to facilities which seem like retail construction material and do-it-yourself supply outlets. We were not able to distinctly identify the businesses in  $c_4$  which contains 10 373 trips and accounts for 25 552 vkm (164 vkm per day), although it is likely to be associated with the textile production industry. Component  $c_5$  contains 46 720 trips and accounts for 409 750 vkm (2627 vkm per day). While the various parts of component  $c_5$  seem unrelated, they are linked by a few truck rental depots. We argue that although the *business* may not be related, they all make use of outsourced fleets for their transportation needs. A number of large industrial manufacturing plants and distribution centres are also present in  $c_5$ . The majority of facilities in  $c_6$ , containing 17 610 trips and accounting for 91 199 vkm (585 vkm per day), are located near or at the freight terminal of the Johannesburg International Airport, while a small number of other facilities seem to be either small storage and distribution centres, or manufacturing plants.

In Figure 8b we notice that the number of trips are dominated by  $c_2$ . At the given scale the distances travelled seem negligible, yet varied between 171m (travelled 374 times) and 30.9km (travelled 447 times). One can conclude that  $c_2$  is a small economy well positioned: facilities are close to one another; and vehicle movement does not seem to interfere with high population densities. The nature of the business, however, usually sees mining and processing operations located close to one another.

The positioning of  $c_2$  is in contrast with that of  $c_1$  and  $c_3$  through  $c_6$  where frequent trips are conducted over larger distances, most notably 27.8 km for  $c_1$  (2262 times); 55.1 km for  $c_3$  (531 times); 9.6 km for  $c_4$  (783 times); 20.1 km for  $c_5$  (856 times), and 12.8 km for  $c_6$  (2701 times).

Of concern, with the exception of  $c_2$  again, is the proximity of the highest activity components to the densely populated areas. This is further confirmation of Joubert and Axhausen (2010) where competition for land exist between industry and especially the low-income portion of the population.

Being able to identify and subsequently rank the cohesive subgroups, urban and transport planners may identify easy wins if policy instruments are targeted towards the high-ranked components. Opportunities exist to jointly improve the logistic state-of-affairs for the small economic components, and at the same time addressing mobility in the urban centres, assuming the relocation of the components are considered viable.

## 5. Conclusion

With this paper we've taken a significant step in linking the social networks among players in the supply chain domain with transport planning. To achieve this step, we used the movement of commercial vehicles between facilities as a proxy for social ties. Such an approach has both positive and negative consequences. On the up-side, we were able to extract a very large social network among facilities. Applying social network analysis allowed us to make useful and novel discoveries about the relationships among, and locations of the key facilities. We argue that involving these key players in policy making will allow government to develop targeted instruments that will better both the economic position of the stakeholders, and the mobility and level of congestion of the urban centres.

Towards the down-side we acknowledge that the current approach, in the absence of any additional information about the trip purposes that we used as proxy to social ties, may yield or strengthen social relationships between facilities that were actually merely incidental. From Joubert and Axhausen (2010) we know that vehicle chains often contain as much as 25 activities per chain. It is therefore plausible to consider two consecutive facilities in a chain merely incidental; the result of some route optimisation performed by a logistics service provider's scheduler. Further trip-specific information will be needed to refine the purpose of each social tie. We are thus only somewhat closer in contributing towards the work started by Liedtke (2009) to predict vehicle movement from the social networks.

It is our belief that the process followed in this paper remain valid and novel to demonstrate the extent and location of interactions; identify key players; and yield valuable characteristics about players. The way in which we extracted high-activity components, for example, can yield opportunities for companies seeking to identify partners with whom they can pursue load consolidation and fleet optimisation benefits. When accompanied with targeted policy instruments, firms may relocate jointly into more clustered environments such as industrial development zones or supplier parks and reap logistic cost benefits, as well as economic benefits from shared services and knowledge exchange. To evaluate the extent of economic benefits for such a component one would have to extract a more detailed network for the specific component.

## 6. Acknowledgement

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